



Can you give a us brief intro about your background and how you came to banking?

I studied a degree at Cass Business School, which touched upon most areas within finance but had a strong focus on equities, fixed income, and derivatives. I completed two internships during my degree, both with the same European bank. The first was an 11-month long-term internship with the Nordic Debt Capital Markets team and I followed up with a summer internship on the Nordic Derivatives Marketing desk. I truly enjoyed the experience but wanted to move into corporate finance and decided to interview at other banks. I got an interview with my current employer on the back of a tip from an ex-colleague who was working there. I finally joined their Infrastructure & Utilities team as a graduate a year later.

What does your work consist of on a daily basis?

Daily work comprises everything from financial modelling, debt/equity structuring, interaction with lenders and investors together, with a healthy dose of negotiating project documentation, and liaising with internal and external lawyers.

What kind of skills do you need for this job?

You need technical skills as projects demand large and complex financial models. A commercial and extrovert personality is also very helpful, as you are expected represent the bank in external meetings from day one. I also think a willingness to learn is important as the learning curve is fairly steep in the first couple of years, due to the breadth of the business.

What aspects do you like and what aspects don't you like about it?

Long hours, and the fact that greenfield infrastructure projects usually take one and one-half to two years from initial procurement to completion, are not my favourite parts of what we do. The fact that the bank I work for is the market leader, and acts as financial advisor and sponsor on most of the projects we are involved in, has given me an extremely wide and useful set of skills by being part of deal teams closing flagship infrastructure transactions in Europe.

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